



**Vietnam Dairy Products Joint Stock Company  
and its subsidiaries**

**Consolidated interim financial statements  
for the three-month period ended 31 March 2024**



**Vietnam Dairy Products Joint Stock Company and its subsidiaries**

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## Vietnam Dairy Products Joint Stock Company and its subsidiaries Corporate Information

### Business Registration Certificate No.

4103001932  
0300588569

20 November 2003  
6 December 2022

The Company's business registration certificate has been amended several times, the most recent of which is by the Business Registration Certificate No. 0300588569 dated 6 December 2022. The business registration certificate and its updates were issued by Ho Chi Minh City Planning and Investment Department.

### Board of Directors

Mr. Nguyen Hanh Phuc	Chairman
Mdm. Mai Kieu Lien	Member
Mr. Lee Meng Tat	Member
Ms. Dang Thi Thu Ha	Member
Mr. Le Thanh Liem	Member
Mr. Michael Chye Hin Fah	Member
Mr. Do Le Hung	Member
Mr. Alain Xavier Cany	Member
Ms. Tieu Yen Trinh	Member
Mr. Hoang Ngoc Thach	Member

### Board of Management

Mdm. Mai Kieu Lien	Chief Executive Officer
Ms. Bui Thi Huong	Executive Director – Human Resource – Administration and Public Relation
Mr. Le Thanh Liem	Executive Director – Finance
Mr. Nguyen Quang Tri	Executive Director – Marketing
Mr. Le Hoang Minh	Executive Director – Production
Mr. Nguyen Quoc Khanh	Executive Director – Research and Development
Mr. Doan Quoc Khanh	Acting Executive Director – Raw Materials Development

### Registered Office

10 Tan Trao, Tan Phu Ward  
District 7, Ho Chi Minh City  
Vietnam

### Auditor

KPMG Limited  
Vietnam





KPMG Limited Branch  
10th Floor, Sun Wah Tower  
115 Nguyen Hue Street, Ben Nghe Ward  
District 1, Ho Chi Minh City, Vietnam  
+84 (28) 3821 9266 | kpmg.com.vn

## **INTERIM FINANCIAL INFORMATION REVIEW REPORT**

### **To the Shareholders Vietnam Dairy Products Joint Stock Company**

We have reviewed the accompanying consolidated interim financial statements of Vietnam Dairy Products Joint Stock Company ("the Company") and its subsidiaries (together referred to as "the Group"), which comprise the consolidated statement of financial position as at 31 March 2024, the consolidated statements of income and cash flows for the three-month period then ended and the explanatory notes thereto which were authorised for issue by the Company's Board of Management on 26 April 2024, as set out on pages 6 to 62.

### **Management's Responsibility**

The Company's Board of Management is responsible for the preparation and fair presentation of these consolidated interim financial statements in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting, and for such internal control as the Board of Management determines is necessary to enable the preparation of the consolidated interim financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express a conclusion on these consolidated interim financial statements based on our review. We conducted our review in accordance with Vietnamese Standard on Review Engagements 2410 – *Review of interim financial information performed by the independent auditor of the entity*.

A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Vietnamese Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



## Auditor's Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying consolidated interim financial statements do not give a true and fair view, in all material respects, of the consolidated financial position of Vietnam Dairy Products Joint Stock Company and its subsidiaries as at 31 March 2024 and of their consolidated results of operations and their consolidated cash flows for the three-month period then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Accounting System for enterprises and the relevant statutory requirements applicable to interim financial reporting.

### KPMG Limited's Branch in Ho Chi Minh City Vietnam

Review Report No.: 22-01-00293-24-2



\_\_\_\_\_  
Trieu Tich Quyen  
Practicing Auditor Registration  
Certificate No. 4629-2023-007-1  
Deputy General Director

\_\_\_\_\_  
Nguyen Thuy Ninh  
Practicing Auditor Registration  
Certificate No. 4623-2023-007-1

Ho Chi Minh City, 26 April 2024



**Vietnam Dairy Products Joint Stock Company and its subsidiaries**  
**Consolidated statement of financial position as at 31 March 2024**

**Form B 01a – DN/HN**  
*(Issued under Circular No. 202/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/3/2024 VND	1/1/2024 VND
<b>ASSETS</b>				
<b>Current assets</b> <b>(100 = 110 + 120 + 130 + 140 + 150)</b>	<b>100</b>		<b>35,013,917,574,413</b>	<b>35,935,879,621,477</b>
<b>Cash and cash equivalents</b>	<b>110</b>	<b>V.1</b>	<b>1,788,254,863,348</b>	<b>2,912,027,359,925</b>
Cash	111		790,185,177,929	1,025,487,470,250
Cash equivalents	112		998,069,685,419	1,886,539,889,675
<b>Short-term financial investments</b>	<b>120</b>		<b>20,268,129,028,720</b>	<b>20,137,243,800,460</b>
Trading securities	121	V.4(a)	1,219,936,817	1,193,065,962
Allowance for diminution in the value of trading securities	122	V.4(a)	(841,191,857)	(822,663,402)
Held-to-maturity investments	123	V.4(b)	20,267,750,283,760	20,136,873,397,900
<b>Accounts receivable – short-term</b>	<b>130</b>		<b>5,868,614,319,329</b>	<b>6,529,705,184,034</b>
Accounts receivable from customers	131		4,665,002,106,326	4,808,183,557,645
Prepayments to suppliers	132		414,596,137,009	655,619,313,409
Other short-term receivables	136	V.3(a)	804,396,350,441	1,080,803,411,003
Allowance for doubtful debts	137	V.2	(15,380,274,447)	(14,901,098,023)
<b>Inventories</b>	<b>140</b>	<b>V.5</b>	<b>6,780,799,942,377</b>	<b>6,128,081,805,088</b>
Inventories	141		6,807,924,664,755	6,165,935,294,543
Allowance for inventories	149		(27,124,722,378)	(37,853,489,455)
<b>Other current assets</b>	<b>150</b>		<b>308,119,420,639</b>	<b>228,821,471,970</b>
Short-term prepaid expenses	151	V.11(a)	180,687,460,986	82,860,441,483
Deductible value added tax	152		98,695,074,297	99,428,954,456
Taxes receivable from State Treasury	153		28,736,885,356	46,532,076,031

*The accompanying notes are an integral part of these consolidated interim financial statements*



**Vietnam Dairy Products Joint Stock Company and its subsidiaries**  
**Consolidated statement of financial position as at 31 March 2024 (continued)**

Form B 01a – DN/HN  
*(Issued under Circular No. 202/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/3/2024 VND	1/1/2024 VND
<b>Long-term assets</b>				
<b>(200 = 210 + 220 + 230 + 240 + 250 + 260)</b>	<b>200</b>		<b>16,639,952,197,317</b>	<b>16,737,491,482,983</b>
<b>Accounts receivable – long-term</b>	<b>210</b>		<b>16,667,638,485</b>	<b>16,131,990,975</b>
Other long-term receivables	216	V.3(b)	16,667,638,485	16,131,990,975
<b>Fixed assets</b>	<b>220</b>		<b>12,472,420,651,267</b>	<b>12,689,652,377,511</b>
Tangible fixed assets	221	V.6	11,408,506,036,685	11,688,520,305,045
Cost	222		31,284,467,715,981	31,109,174,369,693
Accumulated depreciation	223		(19,875,961,679,296)	(19,420,654,064,648)
Intangible fixed assets	227	V.7	1,063,914,614,582	1,001,132,072,466
Cost	228		1,449,200,413,295	1,366,405,903,459
Accumulated amortisation	229		(385,285,798,713)	(365,273,830,993)
<b>Investment property</b>	<b>230</b>	<b>V.8</b>	<b>55,100,064,084</b>	<b>55,594,154,394</b>
Cost	231		98,822,678,885	98,822,678,885
Accumulated depreciation	232		(43,722,614,801)	(43,228,524,491)
<b>Long-term work in progress</b>	<b>240</b>		<b>1,288,192,003,791</b>	<b>936,923,649,898</b>
Long-term work in progress	241	V.9	370,453,470,274	381,979,710,802
Construction in progress	242	V.10	917,738,533,517	554,943,939,096
<b>Long-term financial investments</b>	<b>250</b>		<b>691,579,094,274</b>	<b>831,227,597,345</b>
Investments in associates, joint venture	252	V.4(c)	612,917,225,861	602,591,028,932
Equity investments in other entities	253	V.4(c)	101,994,859,081	101,975,059,081
Allowance for diminution in the value of long-term financial investments	254	V.4(c)	(23,582,690,668)	(23,582,690,668)
Held-to-maturity investments	255	V.4(b)	249,700,000	150,244,200,000
<b>Other non-current assets</b>	<b>260</b>		<b>2,115,992,745,416</b>	<b>2,207,961,712,860</b>
Long-term prepaid expenses	261	V.11(b)	834,078,714,989	871,585,543,337
Deferred tax assets	262	V.12(a)	21,371,399,296	14,448,509,586
Goodwill	269	V.13	1,260,542,631,131	1,321,927,659,937
<b>TOTAL ASSETS (270 = 100 + 200)</b>	<b>270</b>		<b>51,653,869,771,730</b>	<b>52,673,371,104,460</b>

*The accompanying notes are an integral part of these consolidated interim financial statements*



**Vietnam Dairy Products Joint Stock Company and its subsidiaries**  
**Consolidated statement of financial position as at 31 March 2024 (continued)**

**Form B 01a – DN/HN**  
*(Issued under Circular No. 202/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	31/3/2024 VND	1/1/2024 VND
<b>RESOURCES</b>				
<b>LIABILITIES (300 = 310 + 330)</b>	<b>300</b>		<b>15,786,279,136,236</b>	<b>17,647,627,338,990</b>
<b>Current liabilities</b>	<b>310</b>		<b>15,294,387,986,523</b>	<b>17,138,689,974,862</b>
Accounts payable to suppliers	311	V.14	3,747,004,143,067	3,805,885,429,198
Advances from customers	312		148,395,646,131	164,712,782,108
Taxes payable to State Treasury	313	V.16	624,709,361,553	967,878,916,785
Payables to employees	314		227,297,262,815	289,224,237,367
Accrued expenses	315	V.17	1,628,118,782,154	1,910,204,625,860
Short-term unearned revenue	318		153,774,548	263,912,729
Other short-term payables	319	V.18	2,017,634,433,378	1,193,900,858,465
Short-term borrowings	320	V.15(a)	6,616,831,614,710	8,217,757,172,267
Provision – short-term	321	V.19	17,114,756,145	16,770,514,285
Bonus and welfare fund	322	V.20	267,128,212,022	572,091,525,798
<b>Long-term liabilities</b>	<b>330</b>		<b>491,891,149,713</b>	<b>508,937,364,128</b>
Other long-term payables	337	V.18	1,014,955,024	1,063,378,252
Long-term borrowings	338	V.15(b)	211,808,624,280	238,476,074,100
Deferred tax liabilities	341	V.12(b)	279,067,570,409	269,397,911,776
<b>EQUITY (400 = 410)</b>	<b>400</b>		<b>35,867,590,635,494</b>	<b>35,025,743,765,470</b>
<b>Owners' equity</b>	<b>410</b>	<b>V.21</b>	<b>35,867,590,635,494</b>	<b>35,025,743,765,470</b>
Share capital	411	V.22	20,899,554,450,000	20,899,554,450,000
Share premium	412		34,110,709,700	34,110,709,700
Other capital	414		499,080,803,215	499,080,803,215
Foreign exchange differences	417		239,640,995,064	174,100,152,253
Investment and development fund	418		6,365,526,939,523	6,163,736,586,996
Retained profits	421		3,816,256,605,162	3,926,232,003,987
- Retained profits brought forward	421a		2,045,272,103,489	1,068,453,760,015
- Retained profit for the current period	421b		1,770,984,501,673	2,857,778,243,972
Non-controlling interest	429		4,013,420,132,830	3,328,929,059,319
<b>TOTAL RESOURCES (440 = 300 + 400)</b>	<b>440</b>		<b>51,653,869,771,730</b>	<b>52,673,371,104,460</b>

Prepared by:



**Le Thanh Liem**  
*Executive Director – Finance  
cum Chief Accountant*

26 April 2024



Approved by:

**Mai Kieu Lien**  
*Chief Executive Officer*

*The accompanying notes are an integral part of these consolidated interim financial statements*

**Vietnam Dairy Products Joint Stock Company and its subsidiaries**  
**Consolidated statement of income for the three-month period ended 31 March 2024**

**Form B 02a – DN/HN**  
*(Issued under Circular No. 202/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	Three-month period ended 31/3/2024 VND	31/3/2023 VND
Revenue from sales of goods and provision of services	01	VI.1	14,124,890,259,766	13,954,019,633,882
Revenue deductions	02	VI.1	12,478,942,708	35,627,707,242
Net revenue (10 = 01 - 02)	10	VI.1	14,112,411,317,058	13,918,391,926,640
Cost of sales	11	VI.2	8,200,889,872,493	8,520,365,614,981
Gross profit (20 = 10 - 11)	20		5,911,521,444,565	5,398,026,311,659
Financial income	21	VI.3	387,368,759,884	419,705,072,231
Financial expenses	22	VI.4	102,489,879,376	158,240,818,929
<i>In which: Interest expense</i>	23		86,395,425,954	82,291,916,805
Share of profit/(loss) in associates, joint venture	24	V.4(c)	10,326,196,929	(13,760,236,004)
Selling expenses	25	VI.5	3,095,275,281,176	2,942,150,310,906
General and administration expenses	26	VI.6	395,914,155,553	388,784,710,409
Net operating profit {30 = 20 + (21 - 22) + 24 - (25 + 26)}	30		2,715,537,085,273	2,314,795,307,642
Other income	31	VI.7	37,007,652,440	41,111,331,702
Other expenses	32	VI.8	46,704,335,991	43,860,213,391
Results of other activities (40 = 31 - 32)	40		(9,696,683,551)	(2,748,881,689)
Accounting profit before tax (50 = 30 + 40)	50		2,705,840,401,722	2,312,046,425,953
Income tax expense – current	51	VI.10	497,675,570,285	377,888,254,570
Income tax expense – deferred	52	VI.10	1,181,461,848	27,931,772,305
Net profit after tax (60 = 50 - 51 - 52) (carried forward to next page)	60		2,206,983,369,589	1,906,226,399,078

*The accompanying notes are an integral part of these consolidated interim financial statements*



**Vietnam Dairy Products Joint Stock Company and its subsidiaries**  
**Consolidated statement of income for the three-month period ended 31 March 2024**  
**(continued)**

**Form B 02a – DN/HN**  
*(Issued under Circular No. 202/2014/TT-BTC dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	Three-month period ended 31/3/2024 VND	31/3/2023 VND
<b>Net profit after tax (60 = 50 - 51 - 52) (brought forward from previous page)</b>	<b>60</b>		<b>2,206,983,369,589</b>	<b>1,906,226,399,078</b>
<b>Attributable to:</b>				
<b>Equity holders of the Company</b>	<b>61</b>		<b>2,194,666,965,600</b>	<b>1,856,733,257,236</b>
<b>Non-controlling interest</b>	<b>62</b>		<b>12,316,403,989</b>	<b>49,493,141,842</b>
<b>Basic earnings per share</b>	<b>70</b>	<b>VI.11</b>	<b>944</b>	<b>796</b>

26 April 2024

Prepared by:



**Le Thanh Liem**  
*Executive Director – Finance  
cum Chief Accountant*

Approved by:



**Mai Kieu Lien**  
*Chief Executive Officer*

*The accompanying notes are an integral part of these consolidated interim financial statements*

**Vietnam Dairy Products Joint Stock Company and its subsidiaries**  
**Consolidated statement of cash flows for the three-month period ended 31 March 2024**  
**(Indirect method)**

**Form B 03a – DN/HN**  
*(Issued under Circular No. 202/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	Three-month period ended 31/3/2024 VND	31/3/2023 VND
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>				
Accounting profit before tax	01		2,705,840,401,722	2,312,046,425,953
Adjustments for				
Depreciation and amortisation	02		504,624,077,696	529,307,916,114
Amortisation of goodwill	02	V.13	61,385,028,806	61,385,028,806
Allowances and provisions	03		1,299,112,526	4,416,470,035
Exchange gains arising from revaluation of monetary items denominated in foreign currencies	04		(2,331,136,075)	(10,136,208,614)
Losses on disposals/written-off of fixed assets	05		14,274,858,018	13,548,454,685
Dividends, interest income and other gain from investment activities	05		(348,852,108,192)	(336,209,446,937)
Share of (profit)/loss in associates, joint venture	05		(10,326,196,929)	13,760,236,004
Interest expense	06	VI.4	86,395,425,954	82,291,916,805
Operating profit before changes in working capital	08		3,012,309,463,526	2,670,410,792,851
Change in receivables	09		751,974,551,131	(443,861,503,618)
Change in inventories	10		(762,680,286,964)	(1,251,259,683,318)
Change in payables and other liabilities	11		(521,637,847,835)	128,549,496,304
Change in prepaid expenses	12		(55,379,919,602)	(52,896,323,660)
Interest paid	14		(138,840,952,227)	(69,373,556,896)
Income tax paid	15	V.16	(846,730,006,438)	(414,525,307,219)
Other payments for operating activities	17		(531,465,803,150)	(438,254,973,999)
Net cash flows from operating activities	20		907,549,198,441	128,788,940,445

*The accompanying notes are an integral part of these consolidated interim financial statements*

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**Vietnam Dairy Products Joint Stock Company and its subsidiaries**  
**Consolidated statement of cash flows for the three-month period ended 31 March 2024**  
**(Indirect method - continued)**

**Form B 03a – DN/HN**  
*(Issued under Circular No. 202/2014/TT-BTC*  
*dated 22 December 2014 of the Ministry of Finance)*

		<b>Three-month period ended</b>	
	<b>Code Note</b>	<b>31/3/2024</b>	<b>31/3/2023</b>
		<b>VND</b>	<b>VND</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>			
Payments for additions to fixed assets and other long-term assets	21	(378,452,282,107)	(357,267,370,903)
Receipts from disposals of fixed assets	22	22,762,588,100	22,907,922,254
Receipts from term deposits	24	34,235,481,165	595,311,888,127
Investments in other entities	25	-	(11,875,000,000)
Receipts of interest and dividends	27	294,041,766,712	225,679,908,509
<b>Net cash flows from investing activities</b>	<b>30</b>	<b>(27,412,446,130)</b>	<b>474,757,347,987</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>			
Proceeds from capital contribution by non-controlling interest to a subsidiary	31	676,200,000,000	-
Proceeds from borrowings	33	2,764,598,729,970	4,497,529,706,931
Payments to settle loan principals	34	(4,403,425,616,970)	(2,462,185,467,993)
Payments of dividends	36	(1,044,977,722,500)	(2,925,937,623,000)
<b>Net cash flows from financing activities</b>	<b>40</b>	<b>(2,007,604,609,500)</b>	<b>(890,593,384,062)</b>

*The accompanying notes are an integral part of these consolidated interim financial statements*

**Vietnam Dairy Products Joint Stock Company and its subsidiaries**  
**Consolidated statement of cash flows for the three-month period ended 31 March 2024**  
**(Indirect method - continued)**

**Form B 03a – DN/HN**  
*(Issued under Circular No. 202/2014/TT-BTC  
dated 22 December 2014 of the Ministry of Finance)*

	Code	Note	Three-month period ended 31/3/2024 VND	31/3/2023 VND
Net cash flows during the period (50 = 20 + 30 + 40)	50		(1,127,467,857,189)	(287,047,095,630)
Cash and cash equivalents at the beginning of the period	60		2,912,027,359,925	2,299,943,527,624
Effect of exchange rate fluctuations on cash and cash equivalents	61		(2,552,242,848)	(1,109,791,734)
Currency translation differences	62		6,247,603,460	(584,128,537)
Cash and cash equivalents at the end of the period (70 = 50 + 60 + 61 + 62)	70	V.1	1,788,254,863,348	2,011,202,511,723

26 April 2024

Prepared by:



**Le Thanh Liem**  
*Executive Director – Finance  
cum Chief Accountant*

Approved by:



**Mai Kieu Lien**  
*Chief Executive Officer*

*The accompanying notes are an integral part of these consolidated interim financial statements*



**Vietnam Dairy Products Joint Stock Company and its subsidiaries**  
**Notes to the consolidated interim financial statements for the three-month period ended**  
**31 March 2024**

**Form B 09a – DN/HN**  
*(Issued under Circular No. 202/2014/TT-BTC*  
*dated 22 December 2014 of the Ministry of Finance)*

These notes form an integral part of and should be read in conjunction with the accompanying consolidated interim financial statements.

**I. CORPORATE INFORMATION**

**1. Ownership structure**

Vietnam Dairy Products Joint Stock Company (“the Company”) is incorporated as a joint stock company in Vietnam.

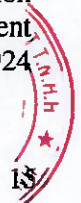
Major milestones related to the establishment and development of the Company and its subsidiaries (collectively referred to as “the Group”) are achieved as follows:

- 20 August 1976: The Company was established on the basis of three dairy factories: Thong Nhat Dairy Factory, Truong Tho Dairy Factory, Dielac Powdered Milk Factory.
- 29 April 1993: Vietnam Dairy Products Company was established according to Decision No. 420/CNN/TCLD issued by the Ministry of Light Industry in form of a State-owned Enterprise.
- 1 October 2003: The Company was equitised from a State-owned Enterprise of the Ministry of Industry according to Decision No. 155/2003/QĐ-BCN.
- 20 November 2003: The Company was registered as a joint stock company and began operating under Enterprise Laws of Vietnam and its Business Registration Certificate No. 4103001932 was issued by Ho Chi Minh City Planning and Investment Department.
- 28 December 2005: The State Securities Commission of Vietnam issued Listed Licence No. 42/UBCK-GPNY.
- 19 January 2006: The Company’s shares were listed on Ho Chi Minh City Stock Exchange.
- 14 December 2006: Vietnam Dairy Cow One Member Limited Company was established in accordance with the Business License No. 150400003 issued by the Department of Planning and Investment of Tuyen Quang Province.
- 21 October 2013: Thong Nhat Thanh Hoa Dairy Cow Limited Company was established in accordance to Business Registration Certificate No. 2801971744 issued by the Department of Planning and Investment of Thanh Hoa Province.
- 6 December 2013: The Company received Foreign Investment Certificate No. 663/BKHĐT-ĐTRNN issued by the Ministry of Planning and Investment, investing in Driftwood Dairy Holding Corporation in California, the United States of America. As at 31 December 2013, the Company completed a transfer of its investment of USD7 million and held 70% of ownership in Driftwood Dairy Holding Corporation.
- 6 January 2014: The Company received Foreign Investment Certificate No. 667/BKHĐT-ĐTRNN issued by the Ministry of Planning and Investment, investing in Angkor Dairy Products Co., Ltd. in Phnom Penh, Cambodia with 51% of ownership.

**Vietnam Dairy Products Joint Stock Company and its subsidiaries**  
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- 30 May 2014: The Company received Foreign Investment Certificate No. 709//BKHĐT-ĐTRNN issued by the Ministry of Planning and Investment, to establish Vinamilk Europe sp.z.o.o in Poland with 100% of ownership.
- 19 May 2016: The Company received Foreign Investment Certificate No. 201600140 issued by the Ministry of Investment and Planning, approved additional investment in Driftwood Dairy Holding Corporation amounted to USD3 million. As at 30 June 2016, the Company completed a transfer of its investment of USD3 million, bringing the total investment to USD10 million and increased ownership percentage in Driftwood Dairy Holding Corporation from 70% to 100%.
- 31 July 2017: On 23 March 2017, the Company received its first revised Foreign Investment Registration Certificate dated 10 March 2017 issued by the Ministry of Planning and Investment, in relation to Angkor Dairy Products Co., Ltd. (“Angkormilk”). Accordingly, the Company’s total investment capital increased from USD10,210,000 to USD20,995,390. The reason of capital increase was to purchase the entire capital contribution of the local partner in Angkormilk. As at 31 July 2017, the Company completed the transfer of its investment, bringing the total investment to USD20.9 million and increased ownership percentage in Angkormilk from 51% to 100%.
- 21 October 2017: On 30 September 2017, the Company entered into an agreement to acquire the remaining 3.89% equity interest in Thong Nhat Thanh Hoa Limited Company from non-controlling shareholders. The transaction was completed on 21 October 2017.
- 1 November 2017: On 25 October 2017, the Company entered into an agreement to purchase newly issued shares of Khanh Hoa Sugar Joint Stock Company and therefore owned 65% equity interest. The transaction was completed on 1 November 2017. From 14 November 2017, Khanh Hoa Sugar Joint Stock Company changed its name to Vietnam Sugar Joint Stock Company.
- 23 November 2018: In July 2018, the Company entered into an agreement to acquire 51% equity interest of Lao-Jagro Development Xiengkhouang Co., Ltd to develop a high-tech beef – dairy farm complex. The transaction was completed on 23 November 2018. On 29 January 2019, the Company invested VND51,547 million representing its percentage of equity interest in this entity following the shareholders’ decision. On 1 April 2019 and 15 July 2021, the Company paid VND154,391 million and VND20,790 million, respectively, to the former owners according to the Share Purchase Agreement.
- 12 September 2019: The Company received the second revised Foreign Investment Registration Certificate No. 201600140 in which the Company’s investment in its 100% owned subsidiary named Driftwood Dairy Holding Corporation in California, United States increased from USD10 million to USD20 million. As at 30 September 2019, the Company completed the transfer of its investment.
- 19 December 2019: The Company completed its acquisitions of 75% of equity interest of GTNFoods Joint Stock Company through various acquisition transactions.
- 10 August 2020: The Company received the first revised Foreign Investment Registration Certificate dated 10 August 2020 from the Ministry of Planning and Investment to increase the Company’s investment capital in Lao-Jagro from USD25,411,924 to USD66,413,630.



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- 19 November 2020: The Company's Board of Directors approved the resolution to close the subsidiary Vinamilk Europe Spółka Z Ograniczona Odpowiedzialnoscia. In November 2021, the Company collected VND42,195 million from the dissolution. The dissolution was completed in 2022.
- 31 January 2021: On 31 January 2021, the Company, GTNFoods Joint Stock Company, and Vietnam Livestock Corporation – Joint Stock Company have completed the acquisition of 9.7 million, 29.5 million and 1.7 million additional shares issued by Moc Chau Dairy Cattle Breeding Joint Stock Company, respectively. Thereafter, total direct and indirect equity interest of the Company in Moc Chau Dairy Cattle Breeding Joint Stock Company increased from 28.61% to 47.12%.
- 1 March 2021: Vibev Food and Beverage Joint Venture Company Limited, 51% owned subsidiary, was established in accordance with the Business License No. 0316724859 issued by the Ho Chi Minh City Planning and Investment Department. On 9 April 2021 and 10 June 2021, the Company contributed capital amounting to VND51,000 million and VND153,000 million, respectively, to Vibev Food and Beverage Joint Venture Company Limited for the establishment of this subsidiary.
- 19 April 2021: On 19 April 2021 and 29 December 2021, the Company contributed capital amounting to VND328,578 million and VND11,232 million, respectively, to Lao-Jagro Development Xiengkhouang Co., Ltd.
- 27 September 2021: Japan Vietnam Livestock Company Limited, 51% owned subsidiary of Vietnam Livestock Corporation – Joint Stock Company, was established in accordance with the Business License No. 0109752537 issued by the Ha Noi City Planning and Investment Department. Vietnam Livestock Corporation – Joint Stock Company contributed capital amounting to VND23,460 million to Japan Vietnam Livestock Company Limited for the establishment of this subsidiary.
- 9 March 2022: The Company contributed additional capital amounting to USD8,220,273 (equivalent to VND188,902 million) to Lao-Jagro Development Xiengkhouang Co., Ltd. Thereafter, total direct and indirect equity interest of the Company in Lao-Jagro Development Xiengkhouang Co., Ltd increased from 85.54% to 87.32%.
- 14 March 2022: The entire shares of GTNFoods Joint Stock Company owned by the Company were swapped with 117,187,500 shares of Vietnam Livestock Corporation – Joint Stock Company. Thereafter, GTNFoods Joint Stock Company was merged into Vietnam Livestock Corporation – Joint Stock Company.
- 30 November 2022: The Company's Board of Directors approved the resolution to dissolve Vibev Food and Beverage Joint Venture Company Limited. During the second quarter of 2023, the dissolution was completed.
- 22 December 2022: Vietnam Livestock Corporation – Joint Stock Company contributed additional capital amounting to VND351,900 million to Japan Vietnam Livestock Company Limited.
- 21 March 2023: The Company contributed additional capital amounting to VND11,875 million (equivalent to USD500,000) to Del Monte - Vinamilk Dairy Philippines, Inc.
- 18 May 2023: The Company contributed additional capital amounting to VND59.6 million (equivalent to USD2,521) to Angkor Dairy Products Co., Ltd.



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- 28 June 2023 Vietnam Livestock Corporation – Joint Stock Company contributed additional capital amounting to VND351,900 million to Japan Vietnam Livestock Company Limited.
- 22 August 2023 The Company contributed additional capital amounting to VND23,895 million (equivalent to USD999,993) to Del Monte - Vinamilk Dairy Phillippines, Inc.
- 28 August 2023 The Company purchased 29,296,875 additional shares in total of 40,145,438 shares issued by Vietnam Livestock Corporation – Joint Stock Company for a consideration of VND410,156 million. As the result, the Company's ownership in Vietnam Livestock Corporation – Joint Stock Company, Moc Chau Dairy Cattle Breeding Joint Stock Company, and Japan Vietnam Livestock Company Limited has increased.

## **2. Principal activities**

The principal activities of the Group are to:

- Process, manufacture and distribute milk cake, soya milk, fresh milk, refreshment drinks, bottled milk, powdered milk, nutritious powder and other products from milk;
- Trade in food technology, spare parts, equipment, materials and chemicals;
- Trade in real estate, own or lease land use rights (according to Article no. 11.3 of 2014 Real Estate Law);
- Trade in warehouse, yards;
- Provide internal transportation by cars for manufacturing and consuming Company's products;
- Manufacture, sell and distribute beverages, grocery and processing foods, roasted-ground-filtered and instant coffee (not manufacturing and processing at the head office);
- Manufacture and sell plastic, packaging (not at the head office);
- Provide healthcare clinic services (not at the head office);
- Raise cattle, cultivation;
- Retail sugar, milk and products from milk, bread, jam, candy and products processed from cereal, flour, starch and other food;
- Retail alcoholic drinks, non-alcoholic drinks (carbonated and non-carbonated soft drinks), natural mineral water, low-alcoholic or non-alcoholic wine and beer;
- Manufacture and trade products from tea and wine; and
- Manufacture, raise, process and trade cattle and poultry products and premix products for livestock.

## **3. Normal operating cycle**

The normal operating cycle of the Group is generally within 12 months.

## **4. Group structure**

As at 31 March 2024 and 1 January 2024, the Group had 9 subsidiaries and 8 associates, 1 joint venture and dependent units as follows:

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**(a) Subsidiaries**

Name	Location	Principal activities	Economic interest	
			31/3/2024	1/1/2024
Directly owned subsidiaries				
▪ Vietnam Dairy Cow One Member Limited Company	10 Tan Trao, Tan Phu Ward, District 7, Ho Chi Minh City	Dairy cow raising	100.00%	100.00%
▪ Thong Nhat Thanh Hoa Dairy Cow One Member Limited Company	Ward 1, Thong Nhat Town, Yen Dinh District, Thanh Hoa Province	Milk production and cattle raising	100.00%	100.00%
▪ Driftwood Dairy Holding Corporation	No. 10724, Street Lower Azusa and El Monte Boulevards Intersection, California 91731-1390, United States	Milk production	100.00%	100.00%
▪ Angkor Dairy Products Co., Ltd.	Lot P2-096 and P2-097, Phnom Penh Special Economic Zone (PPSEZ), National Highway 4, Khan Posenchey, Phnom Penh, Kingdom of Cambodia	Milk production	100.00%	100.00%
▪ Vietnam Sugar Joint Stock Company	Thuy Xuong Village, Suoi Hiep Commune, Dien Khanh District, Khanh Hoa Province	Sugar producing and refining	65.00%	65.00%
▪ Lao-Jagro Development Xiengkhouang Co., Ltd.	Boungvene Village, Paek District, Xiengkhouang Province, Lao PDR	Dairy cow raising and agricultural products trading	87.32%	87.32%
▪ Vietnam Livestock Corporation – Joint Stock Company	519 Minh Khai, Vinh Tuy Ward, Hai Ba Trung District, Ha Noi City	Manufacturing, raising, processing and trading of cattle and poultry products	68.94%	68.94%
Indirectly owned subsidiaries through Vietnam Livestock Corporation – Joint Stock Company				
▪ Moc Chau Dairy Cattle Breeding Joint Stock Company	Km194 Moc Chau Farm Town, Phieng Luong, Moc Chau District, Son La Province	Processing of milk and dairy products	49.73%	49.73%
▪ Japan Vietnam Livestock Company Limited	519 Minh Khai, Vinh Tuy Ward, Hai Ba Trung District, Ha Noi City	Importing, processing and trading beef products	35.16%	35.16%

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**(b) Associates, joint venture**

Name	Location	Principal activities	Economic interest	
			31/3/2024	1/1/2024
Directly owned associates, joint venture				
▪ Miraka Holdings Limited	108 Tuwharetoa, Taupo, New Zealand	Milk production	13.55%	13.55%
▪ APIS Corporation	No. 18A, VSIP II-A, 27 Street, Viet Nam – Singapore II-A Industrial Zone, Vinh Tan Ward, Tan Uyen District, Binh Duong Province	Food raw materials trading	20.00%	20.00%
▪ Asia Coconut Processing Joint Stock Company	Giao Long Industrial Zone, Phase II, An Phuoc Commune, Chau Thanh District, Ben Tre Province, Vietnam	Coconut-based products manufacturing and trading	24.96%	24.96%
▪ Del Monte - Vinamilk Dairy Philippines, Inc.	JV Campos Centre, 9 <sup>th</sup> Avenue corner, 30 <sup>th</sup> Street, Bonifacio Global City, Taguig City, Philippines	Importing and trading milk and dairy products	50.00%	50.00%

**Indirectly owned associates through Vietnam Livestock Corporation – Joint Stock Company**

As at 31 March 2024 and 1 January 2024, there were 5 associates indirectly owned through Vietnam Livestock Corporation – Joint Stock Company.

**(c) Dependent units**

***Sales branches***

- 1/ Vietnam Dairy Products Joint Stock Company's Branch in Ha Noi – 11th Floor, Tower B, Handi Resco Building, 521 Kim Ma, Ngoc Khanh Ward, Ba Dinh District, Ha Noi City.
- 2/ Vietnam Dairy Products Joint Stock Company's Branch in Da Nang – 7th Floor, Danang Post Office Tower, 271 Nguyen Van Linh, Vinh Trung Ward, Thanh Khe District, Da Nang City.
- 3/ Vietnam Dairy Products Joint Stock Company's Branch in Can Tho – 77-77B Vo Van Tan, Tan An Ward, Ninh Kieu District, Can Tho City.

***Manufacturing factories***

- 1/ Thong Nhat Dairy Factory – 12 Dang Van Bi, Thu Duc City, Ho Chi Minh City.
- 2/ Truong Tho Dairy Factory – 32 Dang Van Bi, Thu Duc City, Ho Chi Minh City.



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- 3/ Dielac Dairy Factory – Bien Hoa I Industrial Park, Dong Nai Province.
- 4/ Can Tho Dairy Factory – Tra Noc Industrial Park, Can Tho City.
- 5/ Sai Gon Dairy Factory – Tan Thoi Hiep Industrial Park, District 12, Ho Chi Minh City.
- 6/ Nghe An Dairy Factory – Sao Nam Street, Nghi Thu Commune, Cua Lo Town, Nghe An Province.
- 7/ Binh Dinh Dairy Factory – 87 Hoang Van Thu, Quang Trung Ward, Quy Nhon City, Binh Dinh Province.
- 8/ Vietnam Beverage Factory – My Phuoc II Industrial Park, Binh Duong Province.
- 9/ Tien Son Dairy Factory – Tien Son Industrial Park, Bac Ninh Province.
- 10/ Da Nang Dairy Factory – Hoa Khanh Industrial Park, Da Nang City.
- 11/ Vietnam Powdered Milk Factory – 9 Tu Do Boulevard, Vietnam-Singapore Industrial Park, Thuan An District, Binh Duong Province.
- 12/ Vietnam Dairy Factory – My Phuoc II Industrial Park, Binh Duong Province.
- 13/ Lam Son Dairy Factory – Le Mon Industrial Zone, Thanh Hoa City, Thanh Hoa Province.

***Warehouses***

- 1/ Ho Chi Minh Logistic Enterprise – 32 Dang Van Bi, Thu Duc City, Ho Chi Minh City.
- 2/ Hanoi City Logistic Enterprise – Km 10 Highway 5, Duong Xa Commune, Gia Lam District, Ha Noi City.

***Clinic***

- 1/ An Khang Clinic – 184-186-188 Nguyen Dinh Chieu, Ward 6, District 3, Ho Chi Minh City.

***Raw milk center***

- 1/ Cu Chi Raw Milk Center - Lot B14-1, B14-2 D4, Dong Nam Industrial Zone, Hoa Phu Commune, Cu Chi District, Ho Chi Minh City.

As at 31 March 2024, the Group had 10,072 employees (1/1/2024: 9,877 employees).

**II. ACCOUNTING PERIOD AND ACCOUNTING CURRENCY**

**1. Annual accounting period**

The annual accounting period of the Group is from 1 January to 31 December.

**2. Accounting and presentation currency**

The Company's accounting currency is Vietnam Dong ("VND"), which is also the currency used for consolidated interim financial statement presentation purpose.

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**III. ACCOUNTING STANDARDS AND SYSTEM**

**1. Statement of compliance**

The consolidated interim financial statements have been prepared in accordance with Vietnamese Accounting Standard 27 – *Interim Financial Reporting*, the Vietnamese Accounting System for enterprises and the relevant statutory requirement applicable to interim financial reporting.

**2. Basis of measurement**

The consolidated interim financial statements, except for the consolidated statement of cash flows, are prepared on the accrual basis using the historical cost concept. The consolidated statement of cash flows is prepared using the indirect method.

**IV. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The following significant accounting policies have been adopted by the Group in the preparation of these consolidated interim financial statements.

The accounting policies that have been adopted by the Group in the preparation of these consolidated interim financial statements are consistent with those adopted in the preparation of the latest consolidated annual financial statements.

**1. Basis of consolidation**

**(a) Subsidiaries**

Subsidiaries are those entities in which the Group has control over the financial and operating policies, generally evidenced by holding more than half of voting rights. In assessing control, exercisable potential voting rights are taken into account. The interim financial statements of the subsidiaries are included in the consolidated interim financial statements from the date that control commences until the date that control ceases.

**(b) Non-controlling interests**

Non-controlling interests (“NCI”) are measured at their proportionate share of the acquiree’s identifiable net assets at date of acquisition.

Changes in the Group’s interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners. The difference between the change in the Group’s share of net assets of the subsidiary and any consideration paid or received is recorded directly in retained profits under equity.

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**(c) Loss of control**

When the Group loses control over a subsidiary, it derecognises the assets and liabilities of the subsidiary, and any related NCI and other components of equity. Any resulting gain or loss is recognised in the consolidated statement of income. Any interest retained in the former subsidiary when control is lost is stated at the carrying amount of the retained investment in the consolidated interim financial statements adjusted for appropriate shares of changes in equity of the investee since the acquisition date, if significant influence in the investee is maintained, or otherwise stated at cost.

**(d) Associates and joint venture**

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Joint ventures are those entities over whose activities the Group has joint control, established by contractual agreement and requiring unanimous consent for strategic financial and operating decisions. Associates and joint ventures are those entities in which the Group normally hold 20% to 50% of voting rights in these entities.

Associates and joint ventures are accounted for using the equity method. They are initially recognised at cost, which include transaction costs. Subsequent to initial recognition, the consolidated interim financial statements include the Group's share of the profit or loss of the associates and joint ventures after adjustments to align the accounting policies with those of the Group, from the date that significant influence commences until the date that significant influence ceases.

When the Group's share of losses exceeds its interest in an associate or joint venture, the carrying amount of that interest (including any long-term investments) is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the associate or joint venture.

**(e) Transactions eliminated on consolidation**

Intra-group balances, transactions and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated interim financial statements. Unrealised gains and losses arising from transactions with associates, joint venture are eliminated against the investment to the extent of the Group's interest in the associate or joint venture.

**(f) Business combination**

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which control is transferred to the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account.

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**2. Foreign currency**

**(a) Foreign currency transactions**

Transactions in currencies other than VND during the period have been translated into VND at actual rates of exchange ruling at the transaction dates.

Monetary assets and liabilities denominated in currencies other than VND are translated into VND at the account transfer buying rate and account transfer selling rate, respectively, at the end of the accounting period quoted by the commercial bank where the Company and its subsidiaries most frequently conduct transactions and has the largest outstanding balance of foreign currencies at the end of the accounting period.

All foreign exchange differences are recorded in the consolidated statement of income.

**(b) Foreign operations**

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to VND at exchange rates at the end of the accounting period. Income and expenses of foreign operations are translated to VND at average exchange rates of the period.

Foreign currency differences arising from the translation of foreign operations are recognised in the consolidated statement of financial position under the caption "Foreign exchange differences" in equity.

**3. Cash and cash equivalents**

Cash comprises cash balances and call deposits. Cash equivalents are short-term highly liquid investments that are readily convertible to known amount of cash, are subject to an insignificant risk of changes in value, and are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes.



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**4. Investments**

**(a) Trading securities**

Trading securities are those held by the Group for trading purpose, include those with maturity periods more than 12 months that are purchased for resale with the aim of making profits. Trading securities are initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, they are measured at cost less allowance for diminution in value.

Trading securities shall be recorded when the Group acquires the ownership, in particular:

- Listed securities are recognised at the time of matching (T+0).
- Unlisted securities are recognised at the time the ownership is acquired as prescribed in the Vietnamese laws and regulations.

An allowance is made for diminution in value of trading securities if market price of the securities item falls below its carrying amount. The allowance is reversed if there is evidence that the market price subsequently increases after the allowance was recognised. An allowance is reversed only to the extent that the securities' carrying amount does not exceed the carrying amount that has been determined if no allowance had been recognised.

**(b) Held-to-maturity investments**

Held-to-maturity investments are those that the Group's management has intention and ability to hold until maturity. Held-to-maturity investments include term deposits at bank. These investments are stated at costs less allowance for diminution in the value.

Held-to-maturity investments classified as monetary items denominated in foreign currencies are revaluated at account transfer buying rate at the reporting date.

**(d) Investment in equity instruments of other entities**

Investment in equity instruments of other entities is initially recognised at cost which include purchase price plus any directly attributable transaction costs. Subsequent to initial recognition, these investments are stated at cost less allowance for diminution in value. An allowance is made for diminution in investment value if the investee has suffered a loss which may cause the Group to lose their invested capital, unless there is evidence that the value of the investment has not been diminished.

The allowance is reversed if the investee subsequently made a profit that offsets the previous loss for which the allowance had been made. An allowance is reversed only to the extent that the investment's carrying amount does not exceed the carrying amount that would have been determined if no allowance had been recognised.

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**5. Accounts receivable**

Accounts receivable are monitored in detail of receivable terms, receivable parties, original currency and other factors depending on the Group's managerial requirements. Accounts receivable from customers include trade receivables arising from buying-selling transactions. Other receivables include non-trade receivables, not related to buying-selling transactions. Accounts receivable are classified as short-term and long-term in the consolidated statement of financial position based on the remaining period of these receivables at the reporting date.

Trade and other receivables are stated at cost less allowance for doubtful debts. Allowance for doubtful debts is made for each doubtful debt based on overdue days in payment of principals according to initial debt commitment (exclusive of the debts rescheduling between contracting parties), or based on expected loss that may arise.

Trade and other receivables classified as monetary items denominated in foreign currencies are revaluated at account transfer buying rate at the reporting date.

**6. Inventories**

Inventories are stated at the lower of cost and net realisable value. Cost is determined on a weighted average basis and includes all costs incurred in bringing the inventories to their present location and condition. Cost in the case of finished goods and work in progress includes raw materials, direct labour and attributable manufacturing overheads. Net realisable value is the estimated selling price of inventory items, less the estimated costs of completion and estimated costs to sell.

The Group applies the perpetual method of accounting for inventories.

**7. Tangible fixed assets**

**(a) Cost**

Tangible fixed assets are stated at cost less accumulated depreciation. The initial cost of a tangible fixed asset comprises its purchase price, including import duties, non-refundable purchase taxes and any directly attributable costs of bringing the asset to its working condition for its intended use, and the costs of dismantling and removing the asset and restoring the site on which it is located. Expenditure incurred after tangible fixed assets have been put into operation, such as repair and maintenance and overhaul cost, is charged to the consolidated statement of income in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefits expected to be obtained from the use of tangible fixed assets beyond their originally assessed standard of performance, the expenditure is capitalised as an additional cost of tangible fixed assets.



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**(b) Depreciation**

Depreciation is computed on a straight-line basis over the estimated useful lives of tangible fixed assets. The estimated useful lives are as follows:

▪ buildings and structures	5 – 50 years
▪ machinery and equipment	2 – 20 years
▪ motor vehicles	4 – 10 years
▪ office equipment	2 – 12 years
▪ livestock	6 years
▪ others	3 – 20 years

**8. Intangible fixed assets**

**(a) Land use rights**

Definite useful live land use rights are stated at cost less accumulated amortisation. The initial cost of land use rights comprises its purchase price and any directly attributable costs incurred in conjunction with securing the land use rights. Amortisation is computed on a straight-line basis over the valid term of land use rights certificate.

Indefinite useful live land use rights are stated at cost and not amortised.

Land lease right acquired through business combination are initially recognised at fair value and amortised on a straight-line basis over the term of the lease.

**(b) Trademark**

Trademark acquired through business combinations are initially recognised at fair value and amortised on a straight-line basis over 20 years.

**(c) Raw material area**

Raw material area acquired through business combination are initially recognised at fair value and amortised on a straight-line basis over 18 years.

**(d) Software**

Cost of acquiring of new software, which is not an integral part of the related hardware, is capitalised and treated as an intangible asset. Software is amortised on a straight-line basis over 2 – 8 years.

**(e) Others**

Other intangible assets are amortised on a straight-line basis over 4 – 10 years.

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**9. Investment property**

**(a) Cost**

Investment property held to earn rental is stated at cost less accumulated depreciation. The initial cost of an investment property held to earn rental comprises its purchase price, cost of land use rights and any directly attributable expenditure of bringing the property to the condition necessary for it to be capable of operating in the manner intended by management. Expenditure incurred after the investment property held to earn rental has been put into operation, such as repair and maintenance, is charged to the consolidated statement of income in the period in which the expenditure is incurred. In situations where it can be clearly demonstrated that the expenditure has resulted in future economic benefits in excess of the originally assessed standard of performance of the existing investment property held to earn rental, the expenditure is capitalised as an additional cost of the investment property.

**(b) Depreciation**

Depreciation is computed on a straight-line basis over the estimated useful lives of investment property held to earn rental. The estimated useful lives are as follows:

- definite useful live land use rights 13 – 50 years
- infrastructure 8 – 10 years
- buildings 6 – 50 years

Indefinite useful live land use rights are not amortised.

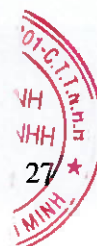
**10. Construction in progress**

Construction in progress represents the costs of tangible and intangible fixed assets which have not been fully completed or installed. No depreciation is provided for construction in progress during the period of construction and installation.

**11. Prepaid expenses**

**(a) Prepaid land costs**

Prepaid land costs comprise prepaid land lease rentals, including those for which the Group obtained land use rights certificate but are not qualified as intangible fixed assets under prevailing laws and regulations, and other costs incurred in conjunction with securing the use of leased land. These costs are recognised in the consolidated statement of income on a straight-line basis over the term of the lease.



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**(b) Tools and instruments**

Tools and instruments include assets held for use by the Group in the normal course of business whose costs of individual items are less than VND30 million and therefore not qualified for recognition as fixed assets under prevailing regulation. Costs of tools and instruments are amortised on a straight-line basis over 1 – 5 years.

**(c) Others**

Others are recorded at cost and amortised on a straight-line basis over their economic useful lives of 1 – 3 years.

**12. Goodwill**

Goodwill arises on the acquisition of subsidiaries, associates and joint venture. Goodwill is measured at cost less accumulated amortisation. Cost of goodwill represents the excess of the cost of the acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquiree. When the excess is negative (gain from bargain purchase), it is recognised immediately in the consolidated statement of income.

Goodwill arising on acquisition of a subsidiary is amortised on a straight-line basis over 10 years. Carrying value of goodwill arising on acquisition of a subsidiary is written down to recoverable amount as management determines that it is not fully recoverable.

In respect of acquisition of associate and joint venture, the carrying amount of goodwill is included in the carrying amount of the investment and is not amortised.

**13. Trade and other payables**

Accounts payable are monitored in details by payable terms, payable parties, original currency and other factors depending on the Group's managerial requirements. Accounts payable to suppliers include trade payables arising from transaction of buying-selling transactions and payables for import through entrustees (in import entrustment transactions). Other payables include non-trade payables, not related to buying-selling transactions. Accounts payable are classified as short-term and long-term in the consolidated statement of financial position based on the remaining period of these payables at the reporting date.

Trade and other payables are stated at their cost. Trade and other payables classified as monetary items denominated in foreign currencies are revaluated at account transfer selling rate at the reporting date.

**14. Accrued expenses**

Accrued expenses include those made for goods, services received from suppliers in the accounting period but not yet paid due to the lack of receipts or supporting documents, are recognised as manufacturing and operating expense in the reporting period based on the term stated in the respective contracts.

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**15. Provisions**

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

***Severance allowance***

Under the Vietnamese Labour Code, when an employee who has worked for 12 months or more (“the eligible employees”) voluntarily terminates his/her labour contract, the employer is required to pay the eligible employee severance allowance calculated based on years of service and employee’s compensation at termination. Provision for severance allowance has been provided based on employees’ years of service and their average salary for the six-month period prior to the end of the accounting period. For the purpose of determining the number of years of service by an employee, the period for which the employee participated in and contributed to unemployment insurance in accordance with prevailing laws and regulations and the period for which severance allowance has been paid by the Group are excluded.

**16. Share capital**

**(a) Ordinary shares**

Ordinary shares are stated at par value. Excess of cash received from share issues over par value is recorded as share premium. Incremental costs directly attributable to the issue of shares, net of tax effects, are recognised as a deduction from share premium.

**(b) Repurchase and reissue of ordinary shares (treasury shares)**

Treasury shares are recognised only in respect of repurchased shares which are aggregated fractions of share arising when the Company issues shares to pay dividends or issues shares from equity reserves in accordance with an approved issuance plan, or repurchased odd-lots of shares as requested by the shareholders. In all other cases, when shares recognised as equity are repurchased, their par value amount is recognised as a reduction to share capital. The difference between the par value and the amount of the consideration paid, which includes directly attributable costs, net of tax effects, is included in share premium.

**17. Taxation**

Income tax on the profit or loss for the period comprises current and deferred tax. Income tax is recognised in the consolidated statement of income except to the extent that it relates to items recognised directly to equity, in which case it is recognised in equity.



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Current tax is the expected tax payable on the taxable income for the period, using tax rates enacted at the end of the accounting period, and any adjustment to tax payable in respect of previous periods.

Deferred tax is provided using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities using the tax rates enacted or substantively enacted at the end of the accounting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the temporary differences can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

**18. Revenue and other income**

**(a) Goods sold**

Revenue from the sale of goods is recognised in the consolidated statement of income when significant risks and rewards of ownership have been transferred to the buyer. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due or possible return of goods. Revenue on sales of goods is recognised at the net amount after deducting sales discounts stated on the invoice.

**(b) Services rendered**

Revenue from services rendered is recognised in the consolidated statement of income in proportion to the stage of completion of the transaction at the end of the accounting period. The stage of completion is assessed by reference to surveys of work performed. No revenue is recognised if there are significant uncertainties regarding recovery of the consideration due.

**(c) Rental income**

Rental income from leased property under operating lease is recognised in the consolidated statement of income on a straight-line basis over the term of the lease. Lease incentives granted are recognised as an integral part of the total rental income over the term of the lease.

**(d) Interest income**

Interest income is recognised on a time proportion basis with reference to the principal outstanding and the applicable interest rate.

**(e) Dividend income**

Dividend income is recognised when the right to receive dividend is established.

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**(f) Income from disposal of short-term and long-term financial investments**

Income from disposal of short-term and long-term financial investments is recognised in the consolidated statement of income when significant risks and rewards of ownership have been transferred to the buyer. Significant risks and rewards of ownership have been transferred upon the completion of the trading transaction (for listed securities) or the completion of the agreement on transfer of assets (for non-listed securities).

**19. Revenue deductions**

Revenue deductions include sales discounts, sales allowances and sales returns.

In case goods were sold or services were provided during the reporting period but the related sales discounts, sales allowances or sales returns occur in the following period, revenue deductions are recognised in the reporting period only if such payments occur prior to the issuance of the consolidated interim financial statements.

**20. Cost of sales**

Cost of sales comprise the cost of products, goods sold and services provided during the period and is recognised corresponding to revenue. Cost of direct raw materials consumed which is over the normal level, labour cost and manufacturing overheads not allocated to finished goods are recorded directly into the cost of sales (after deducting compensations, if any) even if products and goods are not yet determined to be consumed.

**21. Operating lease payments**

Payments made under operating leases are recognised in the consolidated statement of income on a straight-line basis over the term of the lease. Lease incentives received are recognised in the consolidated statement of income as an integral part of the total lease expense, over the term of the lease.

**22. Borrowing costs**

Borrowing costs are recognised as an expense in the period in which they are incurred, except where borrowing costs relate to borrowings in respect of the construction of qualifying assets, in which case the borrowing costs incurred during the period of construction are capitalised as part of the cost of the assets concerned.



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**23. Dividend distribution**

The Company's net profit after tax is available for appropriation to shareholders as dividends after approval by shareholders at the Company's Annual General Meeting and after making appropriation to reserve funds in accordance with the Company's Charter.

Advance dividends are declared and paid based on the estimated earnings of the year. Final dividends are declared and paid in the following year from undistributed earnings based on the approval of shareholders at the Company's Annual General Meeting.

**24. Funds**

Appropriation to funds is made in accordance with the Company's Charter as follows:

- |                                   |                         |
|-----------------------------------|-------------------------|
| ▪ Bonus and welfare fund          | 10% of profit after tax |
| ▪ Investment and development fund | 10% of profit after tax |

Utilisation of the above funds requires approval of the shareholders, the Board of Directors or the Chief Executive Officer, depending on the nature and magnitude of the transactions involved as stated in the Company's Charter.

**25. Earnings per share**

The Group presents basic and diluted earnings per share (EPS) for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to the ordinary shareholders of the Company (after appropriation to bonus and welfare fund for the accounting period) by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to the ordinary shareholders and the weighted average number of ordinary shares outstanding for the effect of all dilutive potential ordinary shares.

**26. Segment reporting**

A segment is a distinguishable component of the Group that is engaged either in providing related products or services (business segment), or in providing products or services within a particular economic environment (geographical segment), which is subject to risks and rewards that are different from those of other segments. The Group's primary format for segment reporting is based on geographical segments.

**27. Related parties**

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control or are controlled by, or under common control with, the Group, including holding companies, subsidiaries and associates are related parties of the Group. Enterprises and individuals owning, directly or indirectly, an interest in the voting power of the Group that gives them significant influence over the enterprises, key management personnel, including directors and officers of the Group and close members of the family of these individuals and enterprises associated with these individuals also constitute related parties.

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**28. Comparative information**

Comparative information in these consolidated interim financial statements is presented as corresponding figures. Under this method, comparative information for the prior period is included as an integral part of the current period consolidated interim financial statements and are intended to be read only in relation to the amounts and other disclosures relating to the current period. Accordingly, the comparative information included in these consolidated interim financial statements is not intended to present the Group's consolidated financial position, results of operation or cash flows for the prior period.

**V. THE SUPPLEMENTARY INFORMATION TO ITEMS DISCLOSED IN CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

**1. Cash and cash equivalents**

	31/3/2024 VND	1/1/2024 VND
Cash on hand	943,499,458	1,545,332,918
Cash in banks	789,241,678,471	1,023,942,137,332
Cash equivalents	998,069,685,419	1,886,539,889,675
	<b>1,788,254,863,348</b>	<b>2,912,027,359,925</b>

**2. Allowance for doubtful debts**

Movements of allowance for doubtful debts during the period were as follows:

	Three-month period ended 31/3/2024 VND	31/3/2023 VND
Opening balance	(14,901,098,023)	(13,445,724,800)
Increase in allowance during the period	(371,925,000)	(355,950,000)
Allowance written back during the period	4,757,576	-
Currency translation differences	(112,009,000)	17,112,700
<b>Closing balance</b>	<b>(15,380,274,447)</b>	<b>(13,784,562,100)</b>

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**3. Other receivables**

**(a) Other short-term receivables**

	<b>31/3/2024</b>	<b>1/1/2024</b>
	<b>VND</b>	<b>VND</b>
Interest income and dividends	696,787,214,150	641,976,872,671
Short-term deposits	849,587,786	831,361,730
Import tax refundable	3,049,645,554	2,932,592,308
Rebate income receivable from suppliers	5,549,229,544	260,752,709,014
Others	98,160,673,407	174,309,875,280
	<b>804,396,350,441</b>	<b>1,080,803,411,003</b>

**(b) Other long-term receivables**

	<b>31/3/2024</b>	<b>1/1/2024</b>
	<b>VND</b>	<b>VND</b>
Long-term collateral, deposits	14,967,638,485	14,431,990,975
Others	1,700,000,000	1,700,000,000
	<b>16,667,638,485</b>	<b>16,131,990,975</b>

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**4. Investments**

**(a) Trading securities**

	31/3/2024			1/1/2024		
	Carrying amount VND	Fair value VND	Allowance for diminution in value VND	Carrying amount VND	Fair value VND	Allowance for diminution in value VND
Short-term investments in shares	1,219,936,817	378,744,960	(841,191,857)	1,193,065,962	370,402,560	(822,663,402)

Movements in the allowance for diminution in the value of trading securities during the period were as follows:

	Three-month period ended	
	31/3/2024 VND	31/3/2023 VND
Opening balance	(822,663,402)	(689,745,197)
Currency translation differences	(18,528,455)	2,906,638
<b>Closing balance</b>	<b>(841,191,857)</b>	<b>(686,838,559)</b>

**(b) Held-to-maturity investments**

	31/3/2024 VND	1/1/2024 VND
Held-to-maturity investments – short-term		
▪ term deposits	20,267,750,283,760	20,136,873,397,900
Held-to-maturity investments – long-term		
▪ term deposits	249,700,000	150,244,200,000



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**(c) Investments in other entities**

		31/3/2024				1/1/2024		
	% equity owned and voting rights	Equity accounted/ Cost VND	Fair value VND	Allowance for diminution in value VND		Equity accounted/ Cost VND	Fair value VND	Allowance for diminution in value VND
<b>Investments in associates, joint venture</b>								
▪ Miraka Holdings Limited	13.55%	222,758,688,547	(*)	-	13.55%	219,850,964,979	(*)	-
▪ APIS Corporation	20.00%	48,933,034,926	(*)	-	20.00%	46,117,513,009	(*)	-
▪ Asia Coconut Processing Joint Stock Company	24.96%	169,124,829,600	(*)	-	24.96%	163,183,742,194	(*)	-
▪ Del Monte - Vinamilk Dairy Philippines, Inc.	50.00%	317,355,090	(*)	-	50.00%	317,355,090	(*)	-
▪ Indirectly owned associates through Vietnam Livestock Corporation – Joint Stock Company		171,783,317,698	(*)	-		173,121,453,660	(*)	-
		612,917,225,861		-		602,591,028,932		-
<b>Equity investments in other entities</b>								
▪ Asia Saigon Food Ingredients Joint Stock Company	14.71%	69,261,607,154	(*)	-	14.71%	69,261,607,154	(*)	-
▪ An Khang Clinic – Pharmacy		300,000,000	(*)	-		300,000,000	(*)	-
▪ Others		32,433,251,927	(*)	(23,582,690,668)		32,413,451,927	(*)	(23,582,690,668)
		101,994,859,081		(23,582,690,668)		101,975,059,081		(23,582,690,668)
		<b>714,912,084,942</b>		<b>(23,582,690,668)</b>		<b>704,566,088,013</b>		<b>(23,582,690,668)</b>



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- (\*) At the reporting date, the Group has not determined fair values of these financial instruments for disclosure in the consolidated interim financial statements because information about their market prices is not available and there is currently no guidance on determination of fair value using valuation techniques under the Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair values of these financial instruments may differ from their carrying amounts.

Movements of equity investments in associates, joint venture during the period were as follows:

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Opening balance	602,591,028,932	664,302,778,018
Additional investments	-	11,875,000,000
Share of profit/(loss) in associates, joint venture	10,326,196,929	(13,760,236,004)
<b>Closing balance</b>	<b>612,917,225,861</b>	<b>662,417,542,014</b>

There were no movements in the allowance for diminution in the value of long-term financial investments during the three-month period ended 31 March 2024 and 31 March 2023.

**5. Inventories**

	<b>31/3/2024</b>		<b>1/1/2024</b>	
	<b>Cost</b>	<b>Allowance</b>	<b>Cost</b>	<b>Allowance</b>
	<b>VND</b>	<b>VND</b>	<b>VND</b>	<b>VND</b>
Goods in transit	723,603,378,276	-	578,543,057,199	-
Raw materials	3,760,703,284,814	(22,115,121,289)	3,861,882,734,602	(33,506,836,040)
Tools and supplies	96,318,524,741	(179,557,799)	91,789,869,431	(293,843,525)
Work in progress	258,597,722,506	-	318,473,606,136	-
Finished goods	1,861,891,175,232	(4,830,043,290)	1,126,529,387,840	(4,052,809,890)
Merchandise inventories	61,456,187,824	-	143,368,330,354	-
Goods on consignment	45,354,391,362	-	45,348,308,981	-
	<b>6,807,924,664,755</b>	<b>(27,124,722,378)</b>	<b>6,165,935,294,543</b>	<b>(37,853,489,455)</b>

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Movements in the allowance for inventories during the period were as follows:

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Opening balance	(37,853,489,455)	(22,606,057,387)
Increase in allowance during the period	(3,518,221,604)	(4,708,672,439)
Allowance written back during the period	2,586,276,502	648,152,404
Allowance utilised during the period	11,660,712,179	39,654,667
<b>Closing balance</b>	<b>(27,124,722,378)</b>	<b>(26,626,922,755)</b>

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**6. Tangible fixed assets**

	<b>Buildings and structures VND</b>	<b>Machinery and equipment VND</b>	<b>Motor vehicles VND</b>	<b>Office equipment VND</b>	<b>Livestock VND</b>	<b>Others VND</b>	<b>Total VND</b>
<b>Cost</b>							
Opening balance	6,885,253,179,358	20,649,169,172,434	1,376,539,141,817	767,611,184,915	1,430,186,558,214	415,132,955	31,109,174,369,693
Additions	1,468,583,982	31,177,791,670	5,453,898,433	1,644,938,792	-	-	39,745,212,877
Transfer from construction in progress	11,568,245,724	25,999,627,743	4,512,035,470	-	-	-	42,079,908,937
Transfer from inventories	-	-	-	-	138,394,004,571	-	138,394,004,571
Transfer to intangible fixed assets	-	-	-	(7,998,356,824)	-	-	(7,998,356,824)
Disposals/write off	(1,809,466,801)	(10,867,396,286)	(3,758,228,064)	(116,760,680)	(63,402,256,366)	-	(79,954,108,197)
Reclassification	(146,949,002)	859,912	-	146,089,090	-	-	-
Other decreases	-	-	-	-	(17,795,753,707)	-	(17,795,753,707)
Currency translation differences	20,863,243,986	33,540,347,096	2,369,162,814	700,167,196	3,340,167,724	9,349,815	60,822,438,631
<b>Closing balance</b>	<b>6,917,196,837,247</b>	<b>20,729,020,402,569</b>	<b>1,385,116,010,470</b>	<b>761,987,262,489</b>	<b>1,490,722,720,436</b>	<b>424,482,770</b>	<b>31,284,467,715,981</b>
<b>Accumulated depreciation</b>							
Opening balance	2,962,982,489,716	14,331,347,884,981	1,025,436,739,101	625,104,683,511	475,551,590,899	230,676,440	19,420,654,064,648
Charge for the period	85,392,334,768	309,759,944,950	20,317,952,957	12,623,031,596	59,403,734,363	8,781,645	487,505,780,279
Transfer to intangible fixed assets	-	-	-	(2,443,942,359)	-	-	(2,443,942,359)
Disposals/write off	(1,610,884,408)	(7,702,939,611)	(3,758,228,064)	(116,760,680)	(30,132,851,127)	-	(43,321,663,890)
Reclassification	(95,516,849)	68,759,653	-	26,757,196	-	-	-
Other decreases	-	-	-	-	(9,440,593,290)	-	(9,440,593,290)
Currency translation differences	2,924,902,359	17,463,729,458	1,695,562,480	554,866,106	363,731,285	5,242,220	23,008,033,908
<b>Closing balance</b>	<b>3,049,593,325,586</b>	<b>14,650,937,379,431</b>	<b>1,043,692,026,474</b>	<b>635,748,635,370</b>	<b>495,745,612,130</b>	<b>244,700,305</b>	<b>19,875,961,679,296</b>
<b>Net book value</b>							
Opening balance	3,922,270,689,642	6,317,821,287,453	351,102,402,716	142,506,501,404	954,634,967,315	184,456,515	11,688,520,305,045
Closing balance	3,867,603,511,661	6,078,083,023,138	341,423,983,996	126,238,627,119	994,977,108,306	179,782,465	11,408,506,036,685

Included in the cost of tangible fixed assets were assets costing VND10,448,128 million which were fully depreciated as at 31 March 2024 (1/1/2024: VND10,297,816 million), but which are still in active use.





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**7. Intangible fixed assets**

	<b>Land use rights VND</b>	<b>Trademark VND</b>	<b>Raw material area VND</b>	<b>Software VND</b>	<b>Others VND</b>	<b>Total VND</b>
<b>Cost</b>						
Opening balance	724,803,485,185	276,413,594,392	164,964,058,635	146,708,685,977	53,516,079,270	1,366,405,903,459
Additions	-	-	-	71,112,061	-	71,112,061
Transfer from construction in progress	-	-	-	67,888,204,647	-	67,888,204,647
Transfer from tangible fixed assets	-	-	-	7,998,356,824	-	7,998,356,824
Currency translation differences	5,068,092,166	-	-	575,250,398	1,193,493,740	6,836,836,304
<b>Closing balance</b>	<b>729,871,577,351</b>	<b>276,413,594,392</b>	<b>164,964,058,635</b>	<b>223,241,609,907</b>	<b>54,709,573,010</b>	<b>1,449,200,413,295</b>
<b>Accumulated amortisation</b>						
Opening balance	84,168,207,750	65,038,492,797	43,990,415,636	136,146,637,384	35,930,077,426	365,273,830,993
Charge for the period	4,193,243,011	4,064,905,799	2,749,400,977	5,588,279,442	28,384,764	16,624,213,993
Transfer from tangible fixed assets	-	-	-	2,443,942,359	-	2,443,942,359
Currency translation differences	-	-	-	135,299,196	808,512,172	943,811,368
<b>Closing balance</b>	<b>88,361,450,761</b>	<b>69,103,398,596</b>	<b>46,739,816,613</b>	<b>144,314,158,381</b>	<b>36,766,974,362</b>	<b>385,285,798,713</b>
<b>Net book value</b>						
Opening balance	640,635,277,435	211,375,101,595	120,973,642,999	10,562,048,593	17,586,001,844	1,001,132,072,466
Closing balance	641,510,126,590	207,310,195,796	118,224,242,022	78,927,451,526	17,942,598,648	1,063,914,614,582

Included in the cost of intangible fixed assets were assets costing VND117,297 million which were fully amortised as at 31 March 2024 (1/1/2024: VND111,424 million), but which are still in active use.

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**8. Investment property**

	<b>Land use rights VND</b>	<b>Infrastructure VND</b>	<b>Buildings VND</b>	<b>Total VND</b>
<b>Cost</b>				
Opening balance and closing balance	<b>39,821,793,375</b>	<b>982,364,064</b>	<b>58,018,521,446</b>	<b>98,822,678,885</b>
<b>Accumulated depreciation</b>				
Opening balance	<b>8,939,274,778</b>	<b>982,364,064</b>	<b>33,306,885,649</b>	<b>43,228,524,491</b>
Charge for the period	216,418,173	-	277,672,137	494,090,310
<b>Closing balance</b>	<b>9,155,692,951</b>	<b>982,364,064</b>	<b>33,584,557,786</b>	<b>43,722,614,801</b>
<b>Net book value</b>				
Opening balance	30,882,518,597	-	24,711,635,797	55,594,154,394
Closing balance	30,666,100,424	-	24,433,963,660	55,100,064,084

The Group's investment property represented land use rights, buildings and infrastructure held for earning rental income.

At the reporting date, the Group has not determined fair values of investment property held to earn rental for disclosure in the consolidated interim financial statements because there is currently no guidance on determination of fair value using valuation techniques under the Vietnamese Accounting Standards or the Vietnamese Accounting System for enterprises. The fair values of investment property held to earn rental may differ from its carrying amounts.

Included in the cost of investment property held to earn rental were assets costing VND17,887 million which were fully depreciated as at 31 March 2024 (1/1/2024: VND17,887 million), but which are still in active use.

**9. Long-term work in progress**

Long-term work in progress represented cows under 16 months of age, which will be transferred to tangible fixed assets under livestock category at the end of the sixteen-month period, when the cows are ready for milk production.

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**10. Construction in progress**

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Opening balance	554,943,939,096	1,470,582,553,037
Additions	471,794,920,805	476,828,611,124
Transfer to tangible fixed assets	(42,079,908,937)	(397,506,404,779)
Transfer to intangible fixed assets	(67,888,204,647)	(577,233,920)
Transfer to inventories	(768,905,028)	(676,309,237)
Transfer to short-term prepaid expenses	(254,034,700)	(29,115,000)
Transfer to long-term prepaid expenses	(917,681,477)	(2,524,204,187)
Disposals	(405,000,000)	-
Other increases/(decreases)	277,664,975	(3,180,044,416)
Currency translation differences	3,035,743,430	(3,722,898,242)
<b>Closing balance</b>	<b>917,738,533,517</b>	<b>1,539,194,954,380</b>

Major constructions in progress by the entities within the Group were as follows:

	<b>31/3/2024</b>	<b>1/1/2024</b>
	<b>VND</b>	<b>VND</b>
Vietnam Livestock Corporation – Joint Stock Company	627,081,513,251	228,445,553,623
Vietnam Dairy Products Joint Stock Company	157,097,079,636	130,281,080,219
Others	133,559,940,630	196,217,305,254
	<b>917,738,533,517</b>	<b>554,943,939,096</b>

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**11. Prepaid expenses**

**(a) Short-term prepaid expenses**

	<b>31/3/2024</b> <b>VND</b>	<b>1/1/2024</b> <b>VND</b>
Software deployment and networks maintenance	52,679,366,489	22,041,172,498
Advertising	5,183,324,914	3,363,522,669
Operating leases	6,996,098,915	5,518,303,363
Tools and supplies	13,599,066,465	16,531,463,632
Renovation and repair	4,077,284,739	3,008,408,082
Cows isolated for testing and bovine semen used for insemination	2,403,362,717	2,999,754,749
Other short-term prepaid expenses	95,748,956,747	29,397,816,490
	<b>180,687,460,986</b>	<b>82,860,441,483</b>

**(b) Long-term prepaid expenses**

	<b>Prepaid land costs VND</b>	<b>Tools and instruments VND</b>	<b>Others VND</b>	<b>Total VND</b>
Opening balance	515,641,068,797	280,566,041,046	75,378,433,494	871,585,543,337
Additions	-	11,342,735,152	4,744,144,900	16,086,880,052
Transfer from construction in progress	-	276,981,478	640,699,999	917,681,477
Amortisation for the period	(2,778,076,166)	(41,962,432,362)	(11,445,113,676)	(56,185,622,204)
Other decreases	(1,040,680,367)	(994,636,548)	(68,995,376)	(2,104,312,291)
Reclassification	(1,216,270,329)	4,164,149,982	(2,947,879,653)	-
Currency translation differences	3,379,403,776	18,124,180	381,016,662	3,778,544,618
<b>Closing balance</b>	<b>513,985,445,711</b>	<b>253,410,962,928</b>	<b>66,682,306,350</b>	<b>834,078,714,989</b>



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**12. Deferred tax assets and liabilities**

**(a) Deferred tax assets**

	<b>31/3/2024</b>	<b>1/1/2024</b>
	<b>VND</b>	<b>VND</b>
Deferred tax assets		
Foreign exchange differences	(317,913,646)	(78,070,334)
Accrued expenses and provisions and fixed assets	21,689,312,942	14,526,579,920
	<b>21,371,399,296</b>	<b>14,448,509,586</b>

**(b) Deferred tax liabilities – net**

	<b>31/3/2024</b>	<b>1/1/2024</b>
	<b>VND</b>	<b>VND</b>
Deferred tax assets		
Tax losses carry forwards	20,742,479,120	40,600,398,960
Accrued expenses	11,726,636,130	6,894,864,900
Accounts receivable	1,389,680,380	1,066,909,800
Others	1,192,717,020	4,312,401,060
	<b>35,051,512,650</b>	<b>52,874,574,720</b>
Deferred tax liabilities		
Fixed assets	(270,056,060,516)	(286,678,468,838)
Others	(44,063,022,543)	(35,594,017,658)
	<b>(314,119,083,059)</b>	<b>(322,272,486,496)</b>
<b>Net deferred tax liabilities</b>	<b>(279,067,570,409)</b>	<b>(269,397,911,776)</b>

Deferred tax assets have been recognised on taxable temporary differences and tax losses incurred at Driftwood Dairy Holding Corporation, a subsidiary incorporated and operating in the United States of America, using its effective tax rate.

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**13. Goodwill**

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Opening balance	1,321,927,659,937	1,567,467,775,162
Charge for the period	(61,385,028,806)	(61,385,028,806)
<b>Closing balance</b>	<b>1,260,542,631,131</b>	<b>1,506,082,746,356</b>

**14. Accounts payable to suppliers**

**Accounts payable to related parties**

	<b>31/3/2024</b>	<b>1/1/2024</b>
	<b>VND</b>	<b>VND</b>
<b>Associates</b>		
APIS Corporation	46,059,680,163	55,564,491,035
Asia Coconut Processing Joint Stock Company	3,855,322,222	3,329,504,399

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**15. Borrowings**

**(a) Short-term borrowings**

	1/1/2024 VND	Incurred VND	Paid VND	Currency translation differences VND	31/3/2024 VND
Short-term borrowings	8,217,757,172,267	2,796,412,727,580	(4,403,425,610,027)	6,087,324,890	6,616,831,614,710

Terms and conditions of outstanding short-term borrowings were as follows:

Lenders	Note	Currency	31/3/2024 VND	1/1/2024 VND
Joint Stock Commercial Bank for Foreign Trade of Vietnam, Ho Chi Minh City Branch	(i)	VND	4,459,840,000,000	4,899,840,000,000
Vietnam Joint Stock Commercial Bank for Industry and Trade	(i)	VND	1,500,000,000,000	750,000,000,000
HSBC Bank (Vietnam) Limited, Ho Chi Minh City Branch	(i)	VND	393,948,445,750	98,279,506,500
HSBC Bank USA	(ii)	USD	94,761,150,000	123,900,797,467
Vietnam Joint Stock Commercial Bank for Industry and Trade at Lao	(i)	USD	21,474,200,000	-
Lao-Viet Bank Co., Ltd, Xiengkhouang Branch	(i)	USD	12,485,000,000	12,210,000,000
Sumitomo Mitsui Banking Corporation, Ho Chi Minh City Branch	(i)	USD	-	1,716,480,000,000
DBS Bank, Singapore	(i)	USD	-	476,800,000,000
ANZ Bank, Laos	(i)	USD	134,322,818,960	140,246,868,300
			<b>6,616,831,614,710</b>	<b>8,217,757,172,267</b>

(i) These borrowings were unsecured.

(ii) This borrowing was secured by assets with carrying amount of VND918,806 million as at 31 March 2024 (1/1/2024: VND798,112 million).

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**(b) Long-term borrowings**

	<b>1/1/2024 VND</b>	<b>Addition VND</b>	<b>Reclassification VND</b>	<b>Currency translation differences VND</b>	<b>31/3/2024 VND</b>
Long-term borrowings	238,476,074,100	13,221,090,720	(45,035,088,330)	5,146,547,790	211,808,624,280

Terms and conditions of outstanding long-term borrowings were as follows:

<b>Lenders</b>	<b>Note</b>	<b>Currency</b>	<b>Year of maturity</b>	<b>31/3/2024 VND</b>	<b>1/1/2024 VND</b>
ANZ Bank, Laos	(i)	USD	2026	122,119,380,680	158,930,024,220
Saigon Thuong Tin Lao Bank Limited, Lane Xang Branch	(i)	USD	2030	45,024,156,100	31,011,299,880
HSBC Bank, USA	(ii)	USD	2027	44,665,087,500	48,534,750,000
				<b>211,808,624,280</b>	<b>238,476,074,100</b>

(i) This borrowing was unsecured.

(ii) This borrowing was secured by the same pledge assets of the borrowing in Note 15(a)(ii).



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**16. Taxes payable to State Treasury**

	<b>1/1/2024 VND</b>	<b>Incurred VND</b>	<b>Paid VND</b>	<b>Currency translation differences VND</b>	<b>31/3/2024 VND</b>
Value added tax	152,477,892,399	435,908,730,590	(445,766,226,064)	124,116,093	142,744,513,018
Corporate income tax	803,305,415,893	497,675,570,285	(846,730,006,438)	645,951,324	454,896,931,064
Personal income tax	8,638,361,143	137,602,271,867	(136,920,656,973)	12,206,679	9,332,182,716
Import tax	2,358,652,632	19,321,480,243	(12,981,734,248)	68,712,947	8,767,111,574
Other taxes	1,098,594,718	12,814,596,365	(4,953,124,866)	8,556,964	8,968,623,181
	<b>967,878,916,785</b>	<b>1,103,322,649,350</b>	<b>(1,447,351,748,589)</b>	<b>859,544,007</b>	<b>624,709,361,553</b>



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**17. Accrued expenses**

	<b>31/3/2024</b>	<b>1/1/2024</b>
	<b>VND</b>	<b>VND</b>
Sale incentives, promotion	919,730,531,787	1,016,334,580,951
Advertising expenses	230,925,655,513	408,562,094,734
Transportation expenses	74,113,567,415	77,820,389,375
Expenses for outsourced employees	47,930,508,296	56,467,494,627
Interest expenses	58,851,793,919	111,297,320,193
Repair and maintenance expenses	34,089,802,204	20,595,436,109
Rental fees	9,641,412,190	15,573,513,957
Fuel expenses	14,466,735,638	8,167,978,703
Others	238,368,775,192	195,385,817,211
	<b>1,628,118,782,154</b>	<b>1,910,204,625,860</b>

**18. Other payables**

	<b>31/3/2024</b>	<b>1/1/2024</b>
	<b>VND</b>	<b>VND</b>
Deposits	26,863,082,854	33,053,555,652
Insurance and trade union fees	7,946,303,827	2,278,679,336
Dividend payables	1,881,128,320,230	1,045,146,142,230
Others	102,711,681,491	114,485,859,499
	<b>2,018,649,388,402</b>	<b>1,194,964,236,717</b>
Of which:		
Short-term	2,017,634,433,378	1,193,900,858,465
Long-term	1,014,955,024	1,063,378,252

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**19. Provision – short-term**

	<b>31/3/2024</b> <b>VND</b>	<b>1/1/2024</b> <b>VND</b>
Provision for severance allowance (*)	8,493,137,025	9,078,184,525
Others	8,621,619,120	7,692,329,760
	<b>17,114,756,145</b>	<b>16,770,514,285</b>

(\*) Movements of provision for severance allowance during the period as follows:

	<b>Three-month period ended</b> <b>31/3/2024</b> <b>VND</b>	<b>31/3/2023</b> <b>VND</b>
Opening balance	9,078,184,525	8,096,601,309
Provision utilised during the period	(585,047,500)	(912,692,502)
<b>Closing balance</b>	<b>8,493,137,025</b>	<b>7,183,908,807</b>

**20. Bonus and welfare fund**

This fund is established by appropriating amounts from retained profits as approved by shareholders at shareholders' meeting. This fund is used to pay bonus and welfare to the Company's and subsidiaries' employees in accordance with the Group's bonus and welfare policies.

Movements of bonus and welfare fund during the period were as follows:

	<b>Three-month period ended</b> <b>31/3/2024</b> <b>VND</b>	<b>31/3/2023</b> <b>VND</b>
Opening balance	572,091,525,798	402,163,642,465
Appropriation (Note V.21)	225,917,441,876	200,652,508,524
Utilisation	(530,880,755,652)	(437,342,257,766)
<b>Closing balance</b>	<b>267,128,212,022</b>	<b>165,473,893,223</b>

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**21. Changes in owners' equity**

	Share capital VND	Share premium VND	Other capital VND	Foreign exchange differences VND	Investment and development fund VND	Retained profits VND	Non-controlling interest VND	Total VND
<b>As at 1 January 2023</b>	<b>20,899,554,450,000</b>	<b>34,110,709,700</b>	<b>202,658,418,215</b>	<b>92,498,048,227</b>	<b>5,266,761,584,973</b>	<b>3,353,468,092,666</b>	<b>2,967,467,051,304</b>	<b>32,816,518,355,085</b>
Net profit for the period	-	-	-	-	-	1,856,733,257,236	49,493,141,842	1,906,226,399,078
Appropriation to equity funds	-	-	-	-	177,637,709,548	(177,637,709,548)	-	-
Appropriation to bonus and welfare fund (Note V.20)	-	-	-	-	-	(192,328,152,980)	(8,324,355,544)	(200,652,508,524)
Currency translation differences	-	-	-	(11,866,082,821)	-	-	-	(11,866,082,821)
<b>As at 1 April 2023</b>	<b>20,899,554,450,000</b>	<b>34,110,709,700</b>	<b>202,658,418,215</b>	<b>80,631,965,406</b>	<b>5,444,399,294,521</b>	<b>4,840,235,487,374</b>	<b>3,008,635,837,602</b>	<b>34,510,226,162,818</b>
Capital contributed by non-controlling interest in a subsidiary	-	-	-	-	-	(2,244,994,800)	492,032,003,810	489,787,009,010
Conversion of retained profits to capital contribution	-	-	296,422,385,000	-	-	(296,422,385,000)	-	-
Capital refunded of a subsidiary to non-controlling interest of a dissolved subsidiary	-	-	-	-	-	-	(142,548,827,636)	(142,548,827,636)
Net profit for the period	-	-	-	-	-	7,017,079,159,628	96,048,606,345	7,113,127,765,973
Appropriation to equity funds	-	-	-	-	719,337,292,475	(719,337,292,475)	-	-
Appropriation to bonus and welfare fund	-	-	-	-	-	(747,709,407,996)	(19,973,520,997)	(767,682,928,993)
Dividends	-	-	-	-	-	(6,165,368,562,744)	-	(6,165,368,562,744)
Dividends of a subsidiary to non-controlling interest	-	-	-	-	-	-	(105,265,039,805)	(105,265,039,805)
Currency translation differences	-	-	-	93,468,186,847	-	-	-	93,468,186,847
<b>As at 1 January 2024</b>	<b>20,899,554,450,000</b>	<b>34,110,709,700</b>	<b>499,080,803,215</b>	<b>174,100,152,253</b>	<b>6,163,736,586,996</b>	<b>3,926,232,003,987</b>	<b>3,328,929,059,319</b>	<b>35,025,743,765,470</b>





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	Share capital VND	Share premium VND	Other capital VND	Foreign exchange differences VND	Investment and development fund VND	Retained profits VND	Non-controlling interest VND	Total VND
<b>As at 1 January 2024</b>	<b>20,899,554,450,000</b>	<b>34,110,709,700</b>	<b>499,080,803,215</b>	<b>174,100,152,253</b>	<b>6,163,736,586,996</b>	<b>3,926,232,003,987</b>	<b>3,328,929,059,319</b>	<b>35,025,743,765,470</b>
Capital contributed by non-controlling interest to a subsidiary	-	-	-	-	-	-	676,200,000,000	676,200,000,000
Net profit for the period	-	-	-	-	-	2,194,666,965,600	12,316,403,989	2,206,983,369,589
Appropriation to equity funds	-	-	-	-	201,790,352,527	(201,790,352,527)	-	-
Appropriation to bonus and welfare fund (Note V.20)	-	-	-	-	-	(221,892,111,398)	(4,025,330,478)	(225,917,441,876)
Dividends	-	-	-	-	-	(1,880,959,900,500)	-	(1,880,959,900,500)
Currency translation differences	-	-	-	65,540,842,811	-	-	-	65,540,842,811
<b>As at 31 March 2024</b>	<b>20,899,554,450,000</b>	<b>34,110,709,700</b>	<b>499,080,803,215</b>	<b>239,640,995,064</b>	<b>6,365,526,939,523</b>	<b>3,816,256,605,162</b>	<b>4,013,420,132,830</b>	<b>35,867,590,635,494</b>

**Vietnam Dairy Products Joint Stock Company and its subsidiaries**  
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**22. Share capital**

The Company's authorised and issued share capital are:

	<b>31/3/2024 and 1/1/2024</b>	
	<b>Number of shares</b>	<b>VND</b>
<b>Authorised share capital</b>	2,089,955,445	20,899,554,450,000
<b>Issued shares</b>		
Ordinary shares	2,089,955,445	20,899,554,450,000
<b>Shares currently in circulation</b>		
Ordinary shares	2,089,955,445	20,899,554,450,000

All ordinary shares have a par value of VND10,000. Each share is entitled to one vote at meetings of the Company. Shareholders are entitled to receive dividend as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets.

Details of share capital:

	<b>31/3/2024 and 1/1/2024</b>	
	<b>VND</b>	<b>%</b>
The State Capital Investment Corporation	7,524,766,020,000	36.00%
Other shareholders' capital	13,374,788,430,000	64.00%
	20,899,554,450,000	100.00%

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**23. Dividends**

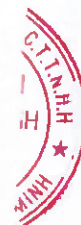
For the fiscal year 2024: On 25 April 2024, Annual General Shareholders Meeting of the Company approved dividends distribution plan in cash amounting to 38.5% par value of the ordinary share (equivalent to VND3,850/share) from net profit after tax attributable to shareholders of the Company and authorised Board of Directors to decide the amount, timing and payment of advance dividends in accordance 2024 approved plan.

For the fiscal year 2023: On 25 April 2024, Annual General Shareholders Meeting of the Company resolved to distribute dividends in cash amounting to 38.5% par value of the ordinary share (equivalent to VND3,850/share) from net profit after tax attributable to shareholders of the Company. Total dividends distributed from retained profits for the fiscal year 2023 are VND8,046,328 million (VND1,500 per share for the 2023 first advance distribution and VND500 per share for the 2023 second advance distribution were declared and recorded in 2023, VND900 per share for the 2023 third advance distribution was declared and recorded in March 2024, and VND950 for the 2023 final distribution are declared subsequent to the balance sheet date).

**24. Off balance sheet items**

**Foreign currencies**

	<b>31/3/2024</b>		<b>1/1/2024</b>	
	<b>Original currency</b>	<b>VND equivalent</b>	<b>Original currency</b>	<b>VND equivalent</b>
▪ USD	10,311,111	253,962,657,034	6,488,710	156,248,127,650
▪ EUR	2,931	77,043,736	4,402	116,076,654
		<b>254,039,700,770</b>		<b>156,364,204,304</b>



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**VI. SUPPLEMENTARY INFORMATION TO ITEMS DISCLOSED IN THE**  
**CONSOLIDATED STATEMENT OF INCOME**

**1. Revenue from sales of goods and provision of services**

Total revenue represented the gross value of goods sold and services rendered exclusive of value added tax.

Net revenue comprised:

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Total revenue		
▪ Sales of finished goods	13,284,106,666,199	13,121,670,162,636
▪ Sales of merchandise goods	748,331,383,267	765,247,343,500
▪ Services rendered	7,830,281,266	9,438,285,296
▪ Rental income from investment property	2,468,160,384	2,257,731,220
▪ Others	82,153,768,650	55,406,111,230
	<b>14,124,890,259,766</b>	<b>13,954,019,633,882</b>
Less revenue deductions		
▪ Sale discounts	7,982,916,534	19,418,724,055
▪ Sale returns	4,496,026,174	16,208,983,187
	<b>12,478,942,708</b>	<b>35,627,707,242</b>
<b>Net revenue</b>	<b>14,112,411,317,058</b>	<b>13,918,391,926,640</b>

In which revenue from sales to related parties were as follows:

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
<b>Associates and joint venture</b>		
Del Monte - Vinamilk Dairy Philippines, Inc.	10,118,090,020	12,621,731,271
APIS Corporation	8,919,680,600	1,688,254,350
Asia Coconut Processing Joint Stock Company	179,642,400	-



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**2. Cost of sales**

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Total cost of sales		
▪ Finished goods sold	7,305,914,451,111	7,660,872,043,288
▪ Merchandise goods sold	730,902,260,079	738,465,125,425
▪ Cost of promotional goods	101,237,481,742	78,022,513,536
▪ Operating costs of investment property	108,989,748	425,858,761
▪ Services rendered	845,533,150	459,098,080
▪ Allowance for inventories	931,945,102	4,060,520,035
▪ Other cost of sales	60,949,211,561	38,060,455,856
	<b>8,200,889,872,493</b>	<b>8,520,365,614,981</b>

**3. Financial income**

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Interest income from deposits	345,759,992,557	336,206,628,999
Foreign exchange gains	18,376,387,821	67,057,150,634
Dividend income	3,092,184	2,817,938
Others	23,229,287,322	16,438,474,660
	<b>387,368,759,884</b>	<b>419,705,072,231</b>

**4. Financial expenses**

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Interest expense on borrowings	86,395,425,954	82,291,916,805
Interest expense on deposits received	25,425,041	241,124,934
Foreign exchange losses	12,397,961,972	59,778,668,853
Payment discounts for customers	3,301,066,409	6,235,775,004
Others	370,000,000	9,693,333,333
	<b>102,489,879,376</b>	<b>158,240,818,929</b>

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**5. Selling expenses**

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Promotion, product display expenses, support and commission expenses for distributors	2,205,674,071,314	2,202,150,733,762
Advertising and market research expenses	220,444,639,119	141,928,974,360
Staff costs	220,810,707,457	189,704,132,195
Transportation expenses	179,322,228,578	166,136,758,107
Outside service expenses	180,932,822,643	167,130,240,993
Tools and supplies expenses	35,183,050,721	34,290,941,931
Materials expenses	16,916,929,116	18,141,958,070
Warranty expenses	21,389,433,898	9,348,126,308
Depreciation expenses	14,601,398,330	13,318,445,180
	<b>3,095,275,281,176</b>	<b>2,942,150,310,906</b>

**6. General and administration expenses**

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Staff costs	155,783,336,782	154,875,552,804
Outside service expenses	79,378,018,481	74,197,987,644
Depreciation expenses	24,121,989,903	20,094,496,560
Transportation expenses	11,381,746,419	12,084,625,670
Per-diem allowances	9,475,459,350	10,099,259,343
Materials expenses	10,477,666,149	10,418,879,617
Taxes, fees and duties	9,961,533,887	9,853,238,797
Loading expenses	3,035,140,190	5,320,642,486
Office supplies	6,773,812,185	5,065,468,548
Bank charges	3,483,464,107	2,810,689,029
Provision expenses	367,167,424	355,950,000
Goodwill amortisation	61,385,028,806	61,385,028,806
Others	20,289,791,870	22,222,891,105
	<b>395,914,155,553</b>	<b>388,784,710,409</b>

**Vietnam Dairy Products Joint Stock Company and its subsidiaries**  
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**7. Other income**

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Proceeds from disposals of fixed assets and construction in progress	22,762,588,099	23,481,752,699
Compensations received from other parties	2,099,769,141	1,871,578,152
Rebate income from suppliers	5,000,000,000	-
Others	7,145,295,200	15,758,000,851
	<b>37,007,652,440</b>	<b>41,111,331,702</b>

**8. Other expenses**

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Net book value of fixed assets and construction in progress disposed/written off	37,037,444,307	36,974,031,484
Others	9,666,891,684	6,886,181,907
	<b>46,704,335,991</b>	<b>43,860,213,391</b>

**9. Production and business costs by element**

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Raw material costs included in production costs	6,977,587,046,945	6,999,489,334,725
Labour costs and staff costs	788,094,003,314	695,226,824,204
Depreciation and amortisation	501,174,995,691	525,131,682,682
Outside services	817,584,251,583	745,109,475,052
Other expenses	2,759,257,329,743	2,643,987,682,351

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**10. Income tax**

**(a) Recognised in the consolidated statement of income**

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
<b>Current tax expense</b>	497,675,570,285	377,888,254,570
<i>In which: current tax expense/(income) relating to taxable income of prior periods</i>	21,483,927,809	(26,780,637,552)
<b>Deferred tax expense</b>		
Origination and reversal of temporary differences	1,181,461,848	27,931,772,305
<b>Income tax expense</b>	<b>498,857,032,133</b>	<b>405,820,026,875</b>

**(b) Reconciliation of effective tax rate**

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Accounting profit before tax	2,705,840,401,722	2,312,046,425,953
Tax at the Company's tax rate	541,168,080,344	462,409,285,191
Different tax rate applied to Company's subsidiaries, branches and factories	(29,240,210,287)	(17,434,951,653)
Tax exempt income	(618,437)	(563,588)
Non-deductible expenses	3,167,606,934	2,959,093,373
Tax incentives	(43,025,132,716)	(58,466,229,371)
Changes in deferred tax assets not recognised	5,303,378,486	43,134,030,475
Current tax expense/(income) relating to taxable income of prior periods	21,483,927,809	(26,780,637,552)
<b>Income tax expense</b>	<b>498,857,032,133</b>	<b>405,820,026,875</b>



**Vietnam Dairy Products Joint Stock Company and its subsidiaries**  
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**(c) Applicable tax rates**

The companies in the Group are required to pay income tax at rates ranging from 10% to 21%, depending on principal activities of their factories and branches, on taxable profits. The Company and its subsidiaries incurred the income tax charges.

**(d) Global minimum top-up tax**

On 29 November 2023, the National Assembly of Vietnam passed a resolution to introduce Income Inclusion Rule (“IIR”) and Qualified Domestic Minimum Top-up Tax (“QDMTT”), which broadly align with Pillar Two of the Global Anti-Base Erosion Model Rules of the OECD with effect from 1 January 2024. The resolution requires large multi-national enterprises to pay a global minimum corporate income tax of 15% on profit in each jurisdiction in which they operate.

**11. Basic earnings per share**

The calculation of earnings per share for the three-month period ended 31 March 2024 was based on the profit attributable to ordinary shareholders after deducting the amounts appropriated to bonus and welfare fund and a weighted average number of ordinary shares outstanding, calculated as follows:

**(a) Net profit attributable to ordinary shareholders**

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>VND</b>	<b>VND</b>
Net profit for the period – attributable to ordinary shareholders before appropriation to bonus and welfare fund	2,194,666,965,600	1,856,733,257,236
Appropriation to bonus and welfare fund – attributable to ordinary shareholders	(221,892,111,398)	(192,328,152,980)
<b>Net profit for the period attributable to ordinary shareholders after appropriation to bonus and welfare fund</b>	<b>1,972,774,854,202</b>	<b>1,664,405,104,256</b>

**(b) Weighted average number of ordinary shares**

	<b>Three-month period ended</b>	
	<b>31/3/2024</b>	<b>31/3/2023</b>
	<b>Number of shares</b>	<b>Number of shares</b>
Issued ordinary shares at the beginning of the period and weighted average number of ordinary shares during the period	2,089,955,445	2,089,955,445

As at 31 March 2024, the Group did not have potentially dilutive ordinary shares.

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**VII. OTHER INFORMATION**

**1. Significant transactions with related parties**

In addition to related party balances and transactions disclosed in other notes to the consolidated interim financial statements, the Group had the following significant transactions with related parties during the period:

Related party	Relationship	Nature of transaction	Three-month period ended	
			31/3/2024 VND	31/3/2023 VND
The State Capital Investment Corporation	Shareholder	Dividends	677,228,941,800	-
APIS Corporation	Associate	Purchases of goods	68,671,466,437	111,570,388,135
Asia Coconut Processing Joint Stock Company	Associate	Purchases of goods and services	6,999,041,815	7,216,122,483
Del Monte - Vinamilk Dairy Philippines, Inc.	Joint venture	Other income	-	210,511,364
		Capital contribution	-	11,875,000,000
Members of Board of Directors and Board of Management		Compensation	49,951,685,078	40,571,577,779



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### 2. Segment information

Segment information is presented in respect of the Group's primary segment, which is the geographical segment.

Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise assets and liabilities, financial income and expenses, selling expenses, general and administration expenses, other gains or losses, and corporate income tax.

#### Geographical segments

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers, which is located in Vietnam ("Domestic") or countries other than Vietnam ("Overseas"). Segment assets and capital expenditure are not presented since most of assets and production facilities are in Vietnam.

	Domestic (Customers located in Vietnam)		Overseas (Customers located in countries other than Vietnam)		Total	
	Three-month period ended		Three-month period ended		Three-month period ended	
	31/3/2024	31/3/2023	31/3/2024	31/3/2023	31/3/2024	31/3/2023
	VND	VND	VND	VND	VND	VND
Net revenue	11,496,648,763,683	11,490,555,896,238	2,615,762,553,375	2,427,836,030,402	14,112,411,317,058	13,918,391,926,640
Cost of sales	(6,648,467,661,865)	(6,965,504,204,948)	(1,552,422,210,628)	(1,554,861,410,033)	(8,200,889,872,493)	(8,520,365,614,981)
<b>Segment gross profit</b>	<b>4,848,181,101,818</b>	<b>4,525,051,691,290</b>	<b>1,063,340,342,747</b>	<b>872,974,620,369</b>	<b>5,911,521,444,565</b>	<b>5,398,026,311,659</b>

26 April 2024

Prepared by:

Le Thanh Liem  
Executive Director – Finance  
cum Chief Accountant

Approved by:



Mai Kieu Lien  
Chief Executive Officer